



QP CODE: 22101016

Reg No :

Name :

**B.Sc DEGREE (CBCS) REGULAR / REAPPEARANCE EXAMINATIONS,
APRIL 2022**

Sixth Semester

B.Sc Psychology Model I

CORE - PY6CRT18 - MANAGING BEHAVIOUR IN ORGANIZATIONS

2017 Admission Onwards

9CB16B97

Time: 3 Hours

Max. Marks : 80

Part A

*Answer any **ten** questions.*

*Each question carries **2** marks.*

1. Collective bargaining.
2. Bounded rationality model.
3. Quality Control.
4. Negative strokes.
5. Weak culture.
6. Ethical work climate.
7. Group Inertia.
8. Learning Organization.
9. Work overload.
10. Cognitive therapy.
11. Levels of social commitment of organisations.
12. Managerial ethics.

(10×2=20)





Part B

Answer any **six** questions.

Each question carries **5** marks.

13. What are the Characteristics of decision making?
14. What are the bases of power?
15. Intrapersonal conflict.
16. Do organisations have uniform culture? Explain.
17. How does Culture begin?
18. Briefly explain the six specific forces that act as stimulants for change.
19. Types of counselling.
20. Explain role of corporate boards in meeting legal and social responsibilities of organisations.
21. Why do managers behave unethically?

(6×5=30)

Part C

Answer any **two** questions.

Each question carries **15** marks.

22. What is decision making? What are the problems of decision making? How can it be improved?
23. What is Negotiation? Give an account of Negotiation process.
24. Define Organizational Development and explain its values and interventions.
25. What is job stress ? Explain the stressors that cause stress in an organization.

(2×15=30)

