

**DEPARTMENT OF BUSINESS ADMINISTRATION**  
**QUESTION BANK FOR BBA**  
**ORGANISATIONAL BEHAVIOUR**

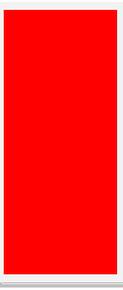
**MODULE I (CO Point out factors influencing individual behaviour) (Blooms  
Taxonomy Level – 4 Analyse)**

**SECTION A**

1. Elucidate OB.
2. Define Personality.
3. Explain Key elements of OB.
4. Explain cardinal traits?
5. Explain neuroticism?
6. What is individual behavior?
7. Explain perception.
8. What is autocratic model?
9. Explain collegial model?
10. Explain framework of OB.

**SECTION B**

11. Define Personality. Differentiate between Internal and External locus of Control.
12. Analyse OB issues confronting the managers.
13. "Organisational behaviour is interdisciplinary in nature ". Explain.
14. Explain Hawthorne studies and their significance.
15. Explain models of Organizational Behavior
16. What are the major factors that determine individual behavior?
17. What is Emotional Intelligence and why is it important in an organization.



18. Explain the big five personality types.

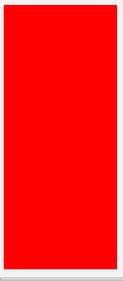
### **SECTION C**

19. Describe the different theories of personality.
20. Explain learning. Describe the various learning theories
21. The demography of the employees is changing nowadays. Point out effect on organisational behaviour?
22. Define Individual Behaviour. What are the major factors that determine individual behaviour?

### **MODULE 2 (CO Summarize theories of personality & learning) (Blooms Taxonomy Level2 Understand)**

#### **SECTION A**

1. What is Perception?
2. What is learning?
3. Explain conflict management
4. Elucidate personality.
5. Explain determinants of personality.
6. What is meant by super ego?
7. What is meant by id?
8. Explain learning.
9. Explain social learning.
10. Explain stimulus.



**SECTION B**

11. Explain the key elements of Personality.
12. Explain the various disciplines contributing to OB.
13. Explain Maslow's theory & Herzberg's two factor theory.
14. Explain factors affecting personality.
15. Explain the process of perception.
16. Point out the framework of classical conditioning.
17. Explain the process of learning in OB.
18. Discuss the features of learning process.

**SECTION C**

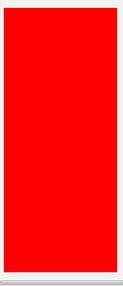
19. "Reinforcement theory of learning is at the root of behaviour modification," Examine this statement.
20. Explain with examples the concepts of cognitive and social learning. What is the relevance of social learning in modern organization?
21. Explain learning. Describe the various learning theories
22. Examine Psycho Analytical theory.

**MODULE 3 (CO Compare motivation theories)**

**(Blooms Taxonomy Level 3 Apply)**

**SECTION A**

1. What is motivation?
2. Explain group dynamics?
3. What is conflict management?
4. What is meant by organizational climate?
5. What is Self Esteem?
6. Discuss the importance of team.
7. What are values?
8. Discuss the nature of motivation



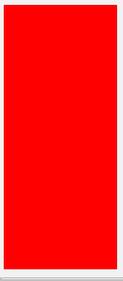
9. State the difference between formal and informal organisation
10. What is meant by synergy?

### **SECTION B**

11. Point out financial motivators.
12. What is meant by achievement motivation ?
13. State the importance of motivation.
14. What is reinforcement? explain the different types of reinforcement.
15. Explain the objectives of motivation.
16. Explain ERG theory.
17. What are the techniques for improving motivation?
18. Explain the consequences of conflict

### **SECTION C**

19. Describe the different theories of motivation.
20. Explain the factors affecting group behavior.
21. Describe the consequences of conflict & and explain the different conflict management styles.
22. Explain the stages in group development



**MODULE 4 (CO Select leadership styles)**

**(Blooms Taxonomy Level 4 Analyse)**

**SECTION A**

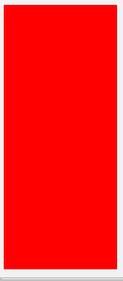
1. Define leadership?
2. What is reinforcement
3. Explain cohesiveness
4. Explain the sources of power?
5. Explain Autocratic leadership.
6. Define power.
7. What is meant by counter power?
8. What is situational leadership?
9. Point out qualities of a good leader.
10. What is meant by laissez-fair leadership?

**SECTION B**

11. Differentiate between leader & manager.
12. Explain the different sources of values?
13. What are the different leadership styles?
14. What is transformational leadership
15. What is achievement drive in leadership?
16. What are the leadership traits?
17. Explain the sources of power.
18. Explain the model of situational leadership

**SECTION C**

19. Is a leader born or made? Justify your views with contemporary examples.
20. Explain the qualities of a good leader
21. Describe the different leadership theories
22. Explain different leadership styles



**MODULE 5 (CO Design organizational development strategies) (Blooms  
Taxonomy Level 5 Evaluate)**

**SECTION A**

1. Who is a change agent?
2. What is Dominant Culture?
3. What is meant by Planned Change?
4. What is organisational development
5. Explain organisational change
6. Explain OD.
7. Explain TQM
8. Explain organisational climate
9. Explain line and staff structure
10. Explain matrix structure
11. Explain organisational change

**SECTION B**

12. Explain the nature of organisation structure
13. Explain the features of line and staff structure
14. List down the factors affecting organisational structure
15. Explain the causes of organisational change
16. Point out current trends in ob
17. Explain the advantages and disadvantages of matrix structure
18. What are the factors affecting organisational culture
19. Discuss the nature and significance of organizational climate. Describe the relationship between organizational culture and organizational climate.
20. What is organizational structure? What are the different forms of organizational structure?
21. Explain organisational development. Discuss the importance methods of od.



22. Compile different organisational structures.