Reg.	No

Name.....

B.TECH. DEGREE EXAMINATION, MAY 2016

Fourth Semester

EN 010 402—PRINCIPLES OF MANAGEMENT

(Common to AI, AU, EC, EI, IC, IT, ME, MT, PO, PE and ST branches)

[New Scheme—2010 Admission onwards]

{Regular/Improvement/Supplementary}

Time: Three Hours

Maximum: 100 Marks

Part A

Answer all questions.

Each question carries 3 marks.

- 1. Define Mission and its significance in management.
- 2. Define Quality circles.
- 3. What is CPM? Give some applications.
- 4. What is the importance of working capital?
- 5. List the methods of sales forecasting.



 $(5 \times 3 = 15 \text{ marks})$

Part B

Answer all questions.
Each question carries 5 marks.

- 6. Explain the importance of delegation of authority in an organisation.
- 7. Explain on the significance of labour turnover.
- 8. Briefly explain product life-cycle.
- 9. Explain on elements of cost.
- 10. Write a note on the duties of sales engineer.

 $(5 \times 5 = 25 \text{ marks})$

Part C

Answer all questions.

Each full question carries 12 marks.

11. Write detailed notes on (a) Planning; (b) Organizing; and (c) Co-ordinating.

Or

12. Explain in detail on (a) Line organisation; (b) Line and Staff organization.

Turn over

- 12. A small ship is fitted with jets of total area 0.65 m². The velocity through the jet is 9 m/s and speed of the ship is 18 Kmph in sea water. The efficiencies of the engine and pump are 85 % and 65 % respectively. If the water is taken amid ships, determine the propelling force and the overall efficiency, assuming the pipe losses to be 10 % of the kinetic energy of the jets.
- 13. With the help of neat diagram explain the construction and working of a pelton wheel turbine.

Or

- 14. A Kaplan turbine working under a head of 20 m. develops 11772 kW shaft power. The outer diameter of the runner is 3.5 m. and hub diameter is 1.75 m. The guide blade angle at the extreme edge of the runner is 35°. The hydraulic and overall efficiencies of the turbines are 88 % and 84 % respectively. If the velocity of the whirl is zero at outlet, Determine: (i) Runner vane angles at inlet and outlet at the extreme edge of the runner and (ii) Speed of the turbine.
- 15. A centrifugal pump having outer diameter equal to two times the inner diameter and running at 1000 r.p.m. Works against a total head of 40 m. The velocity of flow through the impeller is constant and equal to 2.5. m/s. The vanes are set back at an angle of 40° at outlet. If the outer diameter of the impeller is 500 mm. and width at outlet is 50 mm. Determine (i) Vane angle at inlet, (ii) Work done by impeller per second and (iii) Manometric efficiency.

Or

- 16. (a) Explain the characteristics curve of a centrifugal pump.
 - (b) With a neat sketch, explain the principle and working of a multistage centrifugal pump.

(6 + 6 = 12 marks)

17. The pressure difference Δp in a pipe of diameter D and length L due to viscous flow depends on the velocity V, viscosity μ , and density ρ . using Buckingham's π -theorem, obtain an expression for Δp .

Or

- 18. Derive the expression for (Turbine) (i) Unit speed, (ii) Unit discharge, and (iii) Unit power.
- 19. The cylinder bore diameter of a single acting reciprocating pump is 150 mm. and its stroke is 300 mm. The pump runs at 50 r.p.m. and lifts water through a height of 25 m. The delivery pipe is 22 m. long and 100 mm. in diameter. Find the theoretical discharge and the theoretical power required to run the pump. If the actual discharge is 4.2 liters/s, find the percentage slip. Also determine the acceleration head at the beginning and middle of the delivery stroke.

Or

- 20. (a) With a neat sketch, explain the principle and working of a self priming pump.
 - (b) With a neat sketch, explain the principle and working of a fluid coupling.

(6 + 6 = 12 marks)

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 $[5 \times 12 = 60 \text{ marks}]$