

QP CODE: 20101081



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Name :

BBA DEGREE (CBCS) EXAMINATION, NOVEMBER 2020

Second Semester

Bachelor of Business Administration

Core Course - BA2CRT07 - BUSINESS COMMUNICATION

2017 ADMISSION ONWARDS

62072DF2

Time: 3 Hours Max. Marks: 80

Part A

Answer any ten questions.

Each question carries 2 marks.

- 1. Write a short note on role of perceptions in Communication.
- 2. List out the elements of Communication process.
- 3. What do you mean by 'synergetic environment'?
- 4. What are the advantages of FAX?
- 5. What is grapevine?
- 6. What is one way and two way communication?
- 7. Define listening.
- 8. "Cultural differences affect listening."Comment.
- 9. What is full block format of a letter?
- 10. What are the functions of a sales letter?
- 11. Write a brief note on tele conferencing.
- 12. Write a short note on video conferencing.

 $(10 \times 2 = 20)$

Part B

Answer any six questions.

Each question carries 5 marks.

- 13. Discuss the general importance of Communication.
- 14. Describe the solutions to overcome different barriers of communication.



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- 15. What do you mean by Verbal Communication? Explain merits and demerits of Oral Communication.
- 16. Briefly explain Horizontal and Diagonal Communication.
- 17. Write a short note on the following: a) Intuitive listening b) Empathic listening c) Selective listening.
- 18. Briefly explain the ways to make listening effective.
- 19. What is business letter? Why it is needed?
- 20. Write a notice inviting entries for the company's news bulletin.
- 21. What do you mean by SMS? State its features and benefits.

 $(6 \times 5 = 30)$

Part C

Answer any two questions.

Each question carries 15 marks.

- 22. State and describe the objectives of Communication.
- 23. Discuss the various types of non verbal communication.
- 24. Write a letter to an applicant for the post of HR manager to present himself for a personal interview.
- 25. Write the merits and demerits of following forms of communication: 1) Teleconferencing 2) Video conferencing 3) E-mail.

 $(2 \times 15 = 30)$

