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(Pages : 2)

Reg. No.....

Name.....

B.Com. DEGREE (C.B.C.S.S.) EXAMINATION, OCTOBER 2018

Fifth Semester

Complementary Course I—CUSTOMS LAW AND FOREIGN TRADE MANAGEMENT

[Common for Model II Finance and Taxation and Model III Taxation]

(2016 Admissions only)

Time : Three Hours

Maximum Marks : 80

Section A

Answer all questions.

Each question carries 1 mark.

1. Define the term 'foreign trade'.
2. What is quantitative restriction ?
3. What is letter of Credit ?
4. What ECGC ?
5. Name the allied Act applicable to Import of Chocolates ?
6. What is warehouse ?
7. What do you mean by Currency Convertibility ?
8. What is Market Access Initiative?
9. What is Post shipment finance?
10. What is new trade theory ?

(10 × 1 = 10)

Section B

Answer any eight questions.

Each question carries 2 marks.

11. What is the role of negotiator in conflict ?
12. What are the approaches to control international business ?
13. What are the objectives of foreign trade policy ?
14. What is BI ?
15. List the factors inducing conflict ?

Turn over

16. Who are third country nationals ?
17. What are current account deficits ?
18. What are the factors that affect the exchange rate fluctuations ?
19. Differentiate cost oriented export pricing from market oriented export pricing ?
20. What is bid-ask spread ?
21. What is the main function of World Trade Organisation ?
22. What are SDRs ?

(8 × 2 = 16)

Section C

*Answer any six questions.
Each question carries 4 marks.*

23. What are the duties of exporter and importer under CIF contract ?
24. What are the functions of Indian Trade Promotion Organisation ?
25. Write short notes on Focus Market scheme ?
26. How do Free TRADE Zone help in International trade ?
27. What are the documents related to the goods ?
28. What is export procedure ?
29. List the advantages of direct exporting ?
30. Briefly explain the export promotion measures in India.
31. Discuss the role of international agencies in conflict resolution ?

(6 × 4 = 24)

Section D

*Answer any two questions.
Each question carries 15 marks.*

32. Examine different theories in exchange rate mechanism.
33. Discuss the common terms of purchase in import.
34. Discuss the export procedure and documents involved in foreign trade.
35. Explain different types post shipment finance.

(2 × 15 = 30)