Reg No.:	Name:
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## APJ ABDUL KALAM TECHNOLOGICAL UNIVERSITY

SIXTH SEMESTER B.TECH DEGREE EXAMINATION(S), DECEMBER 2019

**Course Code: HS 300** 

**Course Name: PRINCIPLES OF MANAGEMENT** 

Max. Marks: 100 Duration: 3 Hours

		PART A	
		Answer any three full questions, each carries 10 marks.	Marks
1	a)	What are the functions of Management?	6
	b)	Why management is called Art and Science?	4
2	a)	What are the challenges of management?	5
	b)	Differentiate between "Entrepreneur" and "Manager"	5
3	a)	What are the contributions of Taylor to management?	5
	b)	List out the contributions of Gilberth to management.	5
4		Differentiate between Classical and Neo-classical approaches in management.	10
		PART B	
		Answer any three full questions, each carries 10 marks.	
5	a)	Explain the various levels of planning	5
	b)	What are the salient features of planning?	5
6		Explain the common steps followed in planning process.	10
7	a)	What is meant by SBU?	2
	b)	Discuss about the various steps involved in decision making process.	8
8		List and explain the types of organisational structures	10
		PART C	
		Answer any four full questions, each carries 10 marks.	
9	a)	What is meant by the term delegation of authority? Why is it important in management?	5
	b)	Explain the pros and cons of centralisation and decentralisation of authority.	5
10	a)	Explain Manager inventory chart with an example.	4
	b)	What are the factors affecting HR management?	6
11		What are the performance appraisal methods?	10
12		Compare the terms Leading and Managing	10
13		Explain the Trait approach and Contingency approach to leadership	10

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Differentiate Feedback control and Feed forward control with examples.

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